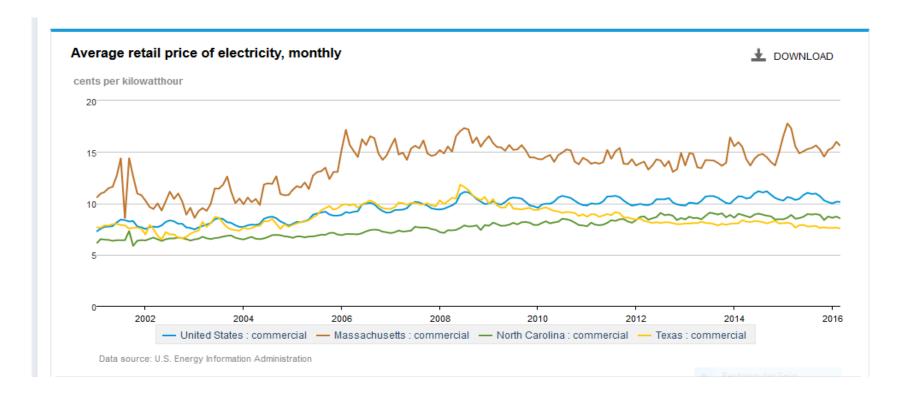
Consumer Perspectives 69th ANNUAL NECPUC SYMPOSIUM

Robert Rio, Esq.
Sr. Vice President and Counsel
Associated Industries of Massachusetts
1 Beacon Street
Boston, MA 02108
rrio@aimnet.org



Electric costs in MA-Commercial

thru March 2016



Commercial Customer

AIM Energy calculator (available at www.aimnet.org)

Select Utility &	Customer Type	National Grid Large Comme	rcial Bill Breakdown	by Cost Cate	egory for					
Utility:	National Grid	110,000 kWhs & Demand of 450 kW				Bill Break	lown for National G	rid Large Co	mmercial	
Customer Type:	Large Commercial	Selected Month	Apr-16	√ %	Billed by		Customer Using 110,000 kWhs & Demand of 450 kW			
Utility Rate:	G-3	MA Mandated Programs				Subto				
		RPS Solar I, II	\$1,114.50	7.0%	Supplier	\$18,000	Total - \$15,82	1.91 —	Manda	
						, , , , , , , , , , , , , , , , , , , ,	,,	/	RPS Solar I, II	
Usage Input and Supply Price Selection		RPS Class I, II, WTE, & APS	\$480.38	3.0%	Supplier	\$16,000	4		,	
Input Monthly Usage	110,000	Other Renewable Energy Charges	\$62.70	0.4%	Dist.		\$1,114.50		RPS Class I, II, W	
(kWh):	110,000					\$14,000	\$1,085.70	\$2,966.68	Other Renewable	
Input Monthly Demand	450	RGGI	\$223.40	1.4%	Supplier	\$12,000	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		Charges	
(kW) (if applicable):	430	KGGI	\$225.40	1.470	Supplier	£ \$10,000	\$2,882.61		■ RGGI	
Use Default Basic Service		Energy Efficiency				\$ \$10,000 <u></u>				
Supply Rates or Enter Your Bas	ic Service Supply Rates	Programs	\$1,085.70	6.9%	Dist.		\$2,377.10		■ Energy Efficiency	
Own Contract Price		Programs				\$8,000	\$2,577.10		■ Distribution	
User Contract Price Entry		Subtotal (MA Mandated	\$2,966.68	18.8%		45.000				
(\$/ kWh):		Programs)		10.070		\$6,000			■ Decoupling	
		Distribution Cost Items				\$4,000			- Buridan dal Ancia	
		Distribution	\$2,882.61	18.2%	Dist.		\$7,265.52		Residential Assist	
lotes:		Decoupling	\$110.00	0.7%	Dist.	\$2,000			■ ISO-NE Transmiss	
alculated values may not match bill exactly due to		Residential Assistance	\$220.00	1.4%	Dist.					
ssumptions regarding peak/off peak usage percentages and/or		Subtotal (Distribution)	\$3,212.61	20.3%		\$0 +	\$0		■ Wholesale Powe	
illing cycles that straddle calendar months.		New England Grid Operator Charges				Apr-16				
		Wholesale Power Market	\$7,265.52	45.9%						
		ISO-NE Transmission	\$2,377.10	15.0%	Dist.					
		Subtotal (Transmission &	\$9,642.62	60.9%						
		Market Charges)								
		Total Monthly Cost	\$15,821.91	100.0%						
		(\$/kWh)	\$0.144							

Overload?



Costs in 2015 (Mass Only)

- RGGI \$100,000,000
- SRECs/NM \$525,000,000
- RPS (non-solar) \$250,000,000
- EE \$500,000,000 (stable)

Total – 1,400,000,000 (about 3c/kWh)

Does not include potential LTC for offshore

wind or others



Take-Away

- Businesses are struggling to compete and some are making business decisions based on energy costs
 - Often located in Central/Western MA where jobs are scarce
- They don't want to subsidize "new industries"
- Energy policy should be about energy policy not social policy
- DPU has an obligation to balance cost and benefits AND those who pay should get the benefit
- Proponents of new "ideas" using ratepayer money should have to meet a high bar
- DPU must understand how it all fits together